Symbian Press Conference

David Levin
CEO, Symbian Ltd

7th July 2004
Announcement Highlights

• Broad Shareholder support for Symbian
  … Symbian strategy endorsed
  … wide, multi-company ownership

• Shareholders invest a total of £187.7m in Symbian equity
  … £50m in rights issue
  … £137.7m to purchase equity (including deferred element)

• Independent non-executive chairman to be appointed
  … Symbian maintains independent governance
### Shareholder investment in Symbian equity

<table>
<thead>
<tr>
<th>Company</th>
<th>Previous % equity</th>
<th>Current % equity</th>
<th>Equity purchase &amp; rights issue participation (£m) *</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ericsson</td>
<td>17.5</td>
<td>15.6</td>
<td>-</td>
</tr>
<tr>
<td>Sony Ericsson</td>
<td>1.5</td>
<td>13.1</td>
<td>£57.3m</td>
</tr>
<tr>
<td>Nokia</td>
<td>32.2</td>
<td>47.9</td>
<td>£93.4m</td>
</tr>
<tr>
<td>Panasonic</td>
<td>7.9</td>
<td>10.5</td>
<td>£16.9m</td>
</tr>
<tr>
<td>Psion</td>
<td>31.1</td>
<td>0.0</td>
<td>-</td>
</tr>
<tr>
<td>Samsung</td>
<td>5.0</td>
<td>4.5</td>
<td>-</td>
</tr>
<tr>
<td>Siemens</td>
<td>4.8</td>
<td>8.4</td>
<td>£20.1m</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>100.0</strong></td>
<td><strong>100.0</strong></td>
<td><strong>£187.7m</strong></td>
</tr>
</tbody>
</table>

**Notes**

i) Including deferred payments based on Symbian OS unit shipments in 2004 and 2005 as noted by Psion in its Circular to Psion Shareholders dated 23rd February 2004.

ii) Including £2.1m offer to employee and former employee minority shareholders.
Symbian board structure

Supervisory Board
- Independent non-executive Chairman (tba)
- 1 director - Ericsson
- 1 director - Panasonic
- 2 directors - Nokia
- 1 director - Samsung
- 1 director - Samsung
- 1 director - Sony Ericsson

Operational Management
- CTO – Charles Davies
- EVP, Marketing – Marit Doving
- EVP, Sales – Morgan Gillis
- EVP, SWE – Kent Eriksson
- EVP, Research – David Wood

Chairman
Supervisory Board
CEO & CFO
Operational Board
CEO – David Levin
CFO – Thomas Chambers
Symbian OS-based phone shipments

Quarterly phone sales
Cumulative phone sales

Ericsson R380
Nokia 9210
NTT DoCoMo F2102V
Sony Ericsson P800
Motorola A925
Motorola A920
Nokia 6600
Motorola A920
Nokia 3650
Nokia 7650

Q1 2003 1.18m
Q1 2004 2.40m

Q1 2000 0.50
Q1 2001 1.0
Q1 2002 2.0
Q1 2003 4.0
Q1 2004 12.4m units

12.0
11.0
10.0
9.0
8.0
7.0
6.0
5.0
4.0
3.0
2.0
1.0
0

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Symbian product & variant pipeline

Phone products & variants in market

End Q1 2004
- Motorola A925, A920
- NTT DoCoMo **F900i** by Fujitsu
- Nokia 9210i, 9290, 9210c
- Nokia N-Gage, 6600, 6600c
- Nokia 3600, **3620**, 3660, 3650, 3650c
- Siemens SX1
- Sony Ericsson P800
- Sony Ericsson P900, P908
- **5 licensees, 18 products**

Projects Symbian & licensee spending on product and variant development

- Includes:
  - BenQ P30
  - NTT DoCoMo **F900iT** by Fujitsu
  - Motorola **A1000**
  - Nokia **N-Gage QD**, 6620, **7610**, 7700, **9500**
  - Panasonic **X700**
  - Samsung **SGH-D710**
  - Sendo X, Siemens **SX1c**
  - **9 licensees, 30 products**

End Q2 2004
- Motorola A925
- NTT DoCoMo **F900iT** by Fujitsu
- NTT DoCoMo **F900iT** by Fujitsu
- Nokia 9210i, 9290, 9210c
- Nokia **7610**, 6600, 6600c
- Nokia 3600, 3620, 3660, 3650, 3650c
- Nokia N-Gage, **N-Gage QD 900MHz**, **N-Gage QD 850MHz**
- Sendo X
- Siemens SX1, **SX1c**
- Sony Ericsson P800, P900, P908
- **6 licensees, 23 products**

+6

1 withdrawn

Net +4

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Symbian OS phones in market & in development

- 4 products in market (April-02)
- 18 products in development (April-02)
- 23 products in market (June-03)
- 34 products in development (June-03)
- 23 products in market (June-04)
- 34 products in development (June-04)
Symbian OS addressable market

Unit sales (Millions)

2002 2003 2004 2005 2006 2007 2008

Minimum specification bill of materials
Addressable market
Total handset sales

$132*
57m units

$78*

*Minimum BOM cost for implementation of Symbian OS, including software costs
Source: Symbian analysis based on published data and industry interviews
Winning the mass market

- Symbian moving into third phase of development
  - Phase 1 - establish Symbian OS as a technology platform
  - Phase 2 - winning in the emerging smartphone market
  - Phase 3 - driving Symbian OS into enlarged smartphone category AND lower cost phones

- Symbian rights issue to raise £50m
  - general acceleration in Symbian OS development
    - ... cost base to rise from c.£70m to c.£100m p.a.
    - ... headcount to rise from 900 to c.1,200
  - enhancement of Symbian OS for lower cost phones
  - enterprise market requirements
  - development of UI market
    - ... e.g. UIQ v3.0, further close collaboration with Series 60 and FOMA
Summary

• Broad Shareholder support
  … endorsement of future strategy
  … Shareholder structure: wide ownership

• £187.7m ($343.5m) investment by Shareholders

• Search initiated for independent, non-executive Chairman